



30<sup>th</sup> June 2020

Dear **Aptima® Collection Device** Customer,

As a valued **Panther®** or **Panther® Fusion System** customer, we are sending this letter to provide you with important information pertaining to the current supply constraints on the following three (3) Collection Devices:

- Aptima® Multitest Swab Specimen Collection Kit PRD-03546
- Aptima® Urine Specimen Collection Kit No.301040
- Aptima® Unisex Swab Specimen Collection Kit No. 301041

The root cause of these supply constraints on our Collection Devices is the sudden and significant global demand for COVID-19 testing. This has caused constraints throughout the supply chain, our direct suppliers and their sub suppliers. As such, we have had to carefully control supply of our collection devices in the short term. These short-term supply constraints are an essential measure to ensure continuity of supply for our customers whilst we implement a number of internal improvements that will increase the volume of collection devices being made available for sale. These improvements are being rolled out across July – December 2020 and include:

- Securing additional raw material and component supply from third party partners.
- The addition of two (2) new production lines – which will significantly increase the output of current components necessary for the Aptima® and Fusion® Collection Device products. One will come on-line in August and the other in September 2020.
- Escalating timelines for process improvements to support expansion of our production capabilities once the new production lines are in place.
- We have expanded our European based manufacturing facility in Manchester UK, which will help to safeguard production of both the new Aptima SARS-CoV-2 Assay and manufacturing capacity for important components of our Collection Devices.

Individually, we have outlined above when these improvements will have an impact on availability of Collection Devices globally. Collectively, expect to see relief from the above improvements from August onwards.

We are therefore asking for your patience and understanding – as we work through the coming 6-8 week period to recovery. We are working very hard to try to shorten this timeline and limit the impact on both important customer groups.

We are also committing to keeping you regularly updated as to how we are progressing to these timelines. We anticipate providing you with another update in 4 weeks' time.

We would like to thank you for your loyalty and for working with us as we begin this recovery phase and support the return to pre-COVID levels for our base business.

Please feel free to contact your local Hologic Sales Representative or myself should you have further queries we may assist you with.

Yours faithfully

A handwritten signature in black ink, appearing to read 'Aminur Khan', with a large, stylized initial 'A' on the left.

Aminur Khan

Country Business Manager

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